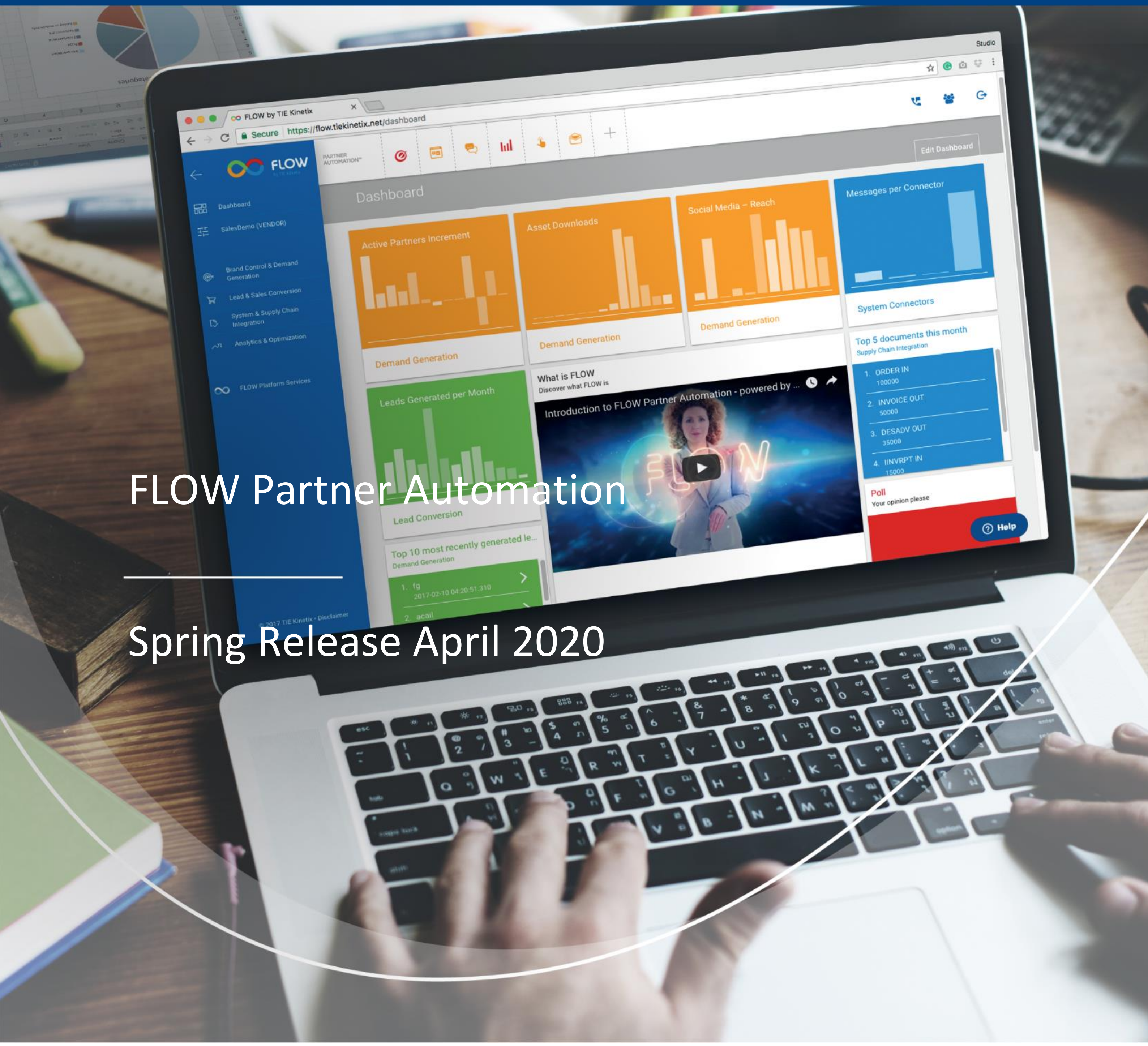
FLOW Partner Automation Platform



FLOW Partner Automation

Spring Release April 2020

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April 2020

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1. INTRODUCTION

The FLOW Partner Automation Spring Release 2020 is highly significant, as it informs FLOW Partner Automation customers about major changes in the platform. The following release notes provide a complete list of new features, resolved issues, and special considerations for FLOW Partner Automation.

TIE Kinetix provides detailed release notes for FLOW Partner Automation on a quarterly basis:

Release schedule:

- *Spring 2020*	April 2020
- *Summer 2020*	July 2020
- *Fall 2020*	October 2020
- *Winter 2021*	January 2021

New features and functionalities are automatically available to all customers.

Please note: It is impossible to list every improvement and all bug fixes. Therefore, we have made selections based on a combination of expected prevalence and impact of issues.

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CMO, TIE Kinetix

2. FLOW PARTNER AUTOMATION SPRING RELEASE 2020

FLOW Partner Automation Portal

For partner, supplier, and admin users

NEW	DETAILS	IN THE PAST	WHY IT MATTERS
‘Whitelist’ and/or ‘block’ available widgets per user	Admins can either enable ‘whitelist’ or disable ‘block’ widgets at the user level	Widgets could not be managed; all widgets were available to all users	Admins can better monitor and control widget use at the user level
Text version of ‘Reset Password’ hyperlink is visible in auto-generated email	When a user needs to reset their password, the text version of the ‘Reset Password’ hyperlink is available in the auto-generated email for copy/paste into a browser	The ‘Reset Password’ hyperlink occasionally did not work, and the text version was not available for copy/paste	The text version of the ‘Reset Password’ hyperlink enables users to access the correct page to reset their password even if the hyperlink is broken
Customer-specific Terms & Conditions at login screen	Customers have the option to add their own, company-specific Terms & Conditions in multiple languages at the login screen in addition to the TIE Kinetix Terms & Conditions	Only the TIE Kinetix Terms & Conditions were shown at the login screen, while customer-specific Terms & Conditions were only visible after logging in	This addition enables FLOW customers to disclose company-specific information to users in their network before they log in to the platform
Updates to user impersonation for FLOW admin users	Admins can log in as any user in their network (or rather, impersonate), permitting the individual user has granted permission; users can choose to be notified via email if an admin is logged in under their account	Users did not have the option to grant admins access to their individual accounts, nor did they have the option to receive email notifications for impersonation	Admin users can now easily view the FLOW platform from a user-specific viewpoint (in FLOW v1 and/or FLOW v2) to ensure proper permissions are in place and troubleshoot if necessary
All solutions can be further segmented into subgroups in FLOW v2	Customers can bookmark solutions to add to specific groups	The list of solutions under each category was often lengthy, and it was time-consuming to locate specific solutions	Customers using FLOW v2 can now create their own subgroups by bookmarking solutions that go together so that they can easily and quickly locate specific solutions
Additional functionalities for admin users	Admins can add new users to the platform and assign roles, as well as see a list of solutions per user	Admins could not add new users, nor could they view a list of solutions per user	By giving admins the ability to add new users to the platform, new user onboarding is faster, and solutions are easily managed
New Content Management System (CMS) module for FLOW admins in FLOW v2	Admins can create and manage/edit content (‘Articles’) in multiple languages in one centralized location; content can be grouped into categories with unique descriptions	CMS module was not available in FLOW v1	Admin users can manage/edit all content (active and inactive) within the FLOW platform

FLOW *System & Supply Chain Integration*
Document and system integration with channel and trading partners

NEW	DETAILS	IN THE PAST	WHY IT MATTERS
New user interface for system health and document statistics in Document Exchange	The new user interface includes an updated homepage that displays an overview of all activities (system health, notifications, etc.) and a document statistics page that allows users to view document exchange data in total and per partner	Previous homepage did not display an overview of activities and the document statistics page did not exist	User can now easily check all important information from the homepage in Document Exchange and view document exchange statistics with partners for better insights
Automatic calculation of discount payment in Manual Documents	Discount payments, including VAT, are automatically calculated for invoices	Discount payments had to be manually calculated	The automatic calculation of discount payments eliminates human error
New simplified user interface for Manual Documents	Users can choose between a simplified user interface (for non-technical, infrequent users) or an advanced user interface (for frequent, technical users)	All users, regardless of technical ability, had to use the advanced user interface	The simplified user interface better enables non-technical users to engage in document exchange
Improved document analyzer in Document Exchange	Users can upload a document which is then analyzed and assigned to the appropriate Business Transaction ID; a Process Correlation ID is then generated for internal use	There was only one type of Document ID, which made it difficult to find specific documents within a business transaction (all documents in a single transaction were assigned with the same Document ID)	Because all documents are now given a unique Process Correlation ID, users can easily locate specific documents within a business transaction
Cryptography service in Document Exchange is now FIPS compatible	Cryptography service in Document Exchange is now compatible with the Federal Information Processing Standard (FIPS) in the USA	Cryptography service was not FIPS compatible	Document Exchange now supports FIPS algorithms
eArchiving v2 now available in the SaaS environment	eArchiving v2 can be set up for use in the SaaS environment	eArchiving v2 was only available in an on-premise (self-hosted) environment for document storage	Both on-premise and SaaS users can now benefit from FLOW's eArchiving services in their preferred method
Updates to Lookup Files in Document Exchange	Users can add new files and synchronize them, update active files by replacing them with new files, and restore file version history to undo/redo changes	Users were unable to sync new files, nor were they able to restore previous file versions	New features added to Lookup Files creates a simplified user experience
Shortened document reference number for Manual Documents	Document number changed to four decimals	Document reference number was longer than necessary	A shortened document reference number makes it

			easier for users to look up documents
Simplified user experience to 'Add New Trading Partner' in FLOW	Users have only one option to 'Add New Trading Partner'	When adding a new trading partner, users had the option to choose between 'Add New Trading Partner' and 'Add Existing Trading Partner'	Users no longer have to decide between adding a new trading partner or an existing one, which uncomplicates the user experience
Intelligent selection of document type in Manual Documents	When a user adds a new document, the appropriate document type is automatically selected	Users had to look through a list and choose the correct document type after adding a new document	Simplified user experience
Create custom email templates per partner in Manual Documents	Users can create custom email templates per partner so that each partner can receive tailored email notifications	Users could only create standard email templates	Custom email templates enable personalized communication with partners
Document traffic tool in Manual Documents	Users now have access to inbound and outbound document exchange data per partner, including document size and count	Document traffic tool not previously available	Users can now view all document traffic at the partner level
Total Tax Amount rounded in accordance with currency specification in Manual Documents	The Total Tax Amount on an invoice is accurately rounded regardless of currency used	If an invoice had to be calculated in two or more currencies, the rounding tool was only accurate for the currency used on the initial invoice	Users can be certain that there will no longer be rounding errors in the Total Tax Amount when they must present invoices in more than one currency
Updated user interface in Manual Documents for simplified grouping when onboarding new partners	When onboarding new partners that should be added to an existing group, users can create a new group with all relevant partners that overrides the previous group in one step	Onboarding new partners and adding them to a group had to be done in multiple steps	Eliminating steps in the grouping process saves time and simplifies the process
New Belgian tax rules available in Manual Documents	Newly implemented tax rules are available for all Belgian invoices	New Belgian tax rules were not supported	Users can be certain that Belgian invoices are compliant with Belgian tax regulations
New translation capabilities in Manual Documents	Addition of Turkish translation for documents	Turkish translation not previously available	More inclusive user environment

FLOW ***Brand Control & Demand Generation***
Marketing and sales to, with, and through channel partners

NEW	DETAILS	IN THE PAST	WHY IT MATTERS
View leads from Google Ads	Leads acquired from Google Ads are presented in a readable format, including a link to the downloaded asset (if applicable)	Leads acquired from Google Ads were not presented in an easy-to-read format	Users can easily view leads acquired from Google Ads, including downloaded assets
New information available for leads	Users can view the following new information on leads: Qualification, Likelihood % [of conversion], and Recommended Asset [for next touch point]	Details not available	Provides users with a clearer overview of each lead
Automatic email for leads moved to nurturing	When a lead is moved to nurturing, users have the option to configure an email that is automatically sent to the lead to determine potential needs once it has been moved	No option to configure an automatic email for leads moved to nurturing	Users can be certain they are keeping up with leads even after they are moved to nurturing
Site builder improvements	User can link gated assets to text and manage default fields in the form builder	Features not available	Improved user experience
New detail pages for campaign automation	Users can find three new detail pages under campaign automation: Inline, Promotion, and Shop	Inline, Promotion, and Shop pages not available	Detailed options now available for campaign automation
Date ordering issue resolved for lead management	Leads are displayed in chronological order	There was an issue that always put newly created leads ahead of existing leads even if an existing lead had been recently updated	Users can be certain that updated leads will not go unnoticed
New view for XTRM transaction information	Customers can add one or more XTRM 'wallets' (accounts) and view up to 20 of the most recent transactions per wallet	XTRM payments were recently made possible, but transaction information could not be viewed in FLOW	Customers no longer have to log in to their XTRM accounts to view their most recent transactions

FLOW Analytics & Optimization

FLOW-generated reporting for users

NEW	DETAILS	IN THE PAST	WHY IT MATTERS
Accurate forecast for number of leads from Google Ads	Synchronization update enables accurate forecast for number of leads generated through Google Ads	Bug caused forecast in number of leads to be inaccurate	Customers benefit from accurate lead forecast data from Google Ads
View evolution of leads generated for partners through Google Ads for the Channel	Customers can view the evolution of each lead generated for partners, from creation date to nurturing; leads can also be sorted by status	Customers could not view detailed lead information for leads generated for partner through Google Ads for the Channel	Customers are able to achieve full visibility in the channel for lead management
Simplified display of Promotion Syndication data	A simplified Promotion Syndication dashboard displays data in smaller, clickable segments	All data was displayed at once	Customers can easily display the data they want to see
Simplified reporting for Promotion Campaigns	Reports shown on the Content Syndication page have been simplified, including user-friendly titles	Reports for Promotion Campaigns were too technical	Customers can better understand how their campaigns are performing with simplified reporting
New operational report for Integration	Customers can access a report that displays all trading partner configurations and relationships, as well as the number of documents exchanged through the interface (including document type)	Report was not previously available on-demand	The new Integration report provides customers with a detailed overview of their environment
Real-time Acknowledgement Configuration Report	The Acknowledgement Configuration Report data is updated in real-time	The report was updated every 24 hours	A real-time Acknowledgement Configuration Report provides customers with an accurate report at all times

About Us

TIE Kinetix transforms the digital supply chain by providing Total Integrated E-Commerce solutions. These solutions maximize revenue opportunities by minimizing the energy required to market, sell, fulfill and optimize online.

Customers and partners of TIE Kinetix constantly benefit from innovative, field-tested, state-of-the-art technologies, backed by 30 years of experience and prestigious awards. TIE Kinetix makes technology to perform, such that customers and partners can focus on their core business.

TIE Kinetix is a public company and has offices in the United States, the Netherlands, France, Germany, United Kingdom and Australia.

TIE KINETIX
total integrated e-commerce

Lead & Sales Conversion

FLOW enables partners to convert leads and sell more online by facilitating micro-shops for partners without an e-commerce presence. It helps partners to increase conversion in their existing webshops.

Brand Control & Demand Generation

FLOW helps your team and partner community by automating content adoption, co-branding and marketing tactics like social, email, AdWords, campaigns and many others.

Analytics & Optimization

FLOW gives you a 360 degree view on what's influencing both sides of the demand and supply chain. Leverage actionable data and insights to constantly increase revenue and minimize costs.

System & Supply Chain Integration

FLOW automates inbound and outbound orders, invoices and other B2B documents between your brand, partners and customers.

Visit **www.FLOW-pa.com**

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